

# THOMAS ROCCO

thomas@thomasroccomortgages.com

P O Box 882  
Babylon, NY 11702  
631.669.2036

335 SE 6<sup>th</sup> Ave. Suite N-304  
Delray Beach, FL 33483  
561.276.9630

---

## PROFESSIONAL BIOGRAPHY

As a Personal Mortgage Consultant., Mr. Rocco specializes in originating and underwriting new real estate investments and refinancing on a national level with emphasis in the New York and South Florida regions. Mr. Rocco has more than 20 years of experience in investment banking, brokerage, real estate development and an extensive background in futures trading and private wealth management on Wall Street.

Mr. Rocco accomplished a successful 16-year career with CIBC Oppenheimer in New York City in the positions of Senior International Sales Associate and later as the Executive Director of the Private Client Division. Consistently ranking in the top 5% of the business practice, Mr. Rocco was recognized as one of two Top-Producers in the New York office. His philosophy is "*Work Smart and Work Honest,*" which is recognized in his ability to provide clear, concise and accurate advice to clients while delivering the highest level of service and integrity. His ability to build a level of mutual trust and respect with clients has resulted in an extensive client portfolio primarily comprised of repeat and referral business. As a Senior Member of the Trading and Customer Relations Team, Mr. Rocco raised investment capital by developing customized portfolios and wealth management strategies for high-net worth individuals worldwide. He was recognized as one of only six executives in Oppenheimer authorized for futures trading.

Early in his career, Mr. Rocco worked as Account Executive for Blinder Robinson & Co, Inc., at the time the largest U.S. penny stock brokerage firm in the U.S. and as Senior Staff Accountant for the international investment banking firm First Boston. Mr. Rocco holds business degrees from Dowling College – Dowling School of Business. Mr. Rocco is certified with NASD as a series 63, 7, and 3 agent / representative.

Mr. Rocco currently enjoys dual residencies in both Florida and New York. He is a current member of the National Association of Realtors, as well as with the Florida Association of Realtors.